

Ref: BHPL/SALES-Del/TN /0901

28.12.2014

Dr. Raja
Chennai

Sub: Fabrication of Mobile Health Care diagnostic Unit cum OPD Van on Force Traveler WB 3350

Dear Sir,

Please find below our offer for **Mobile Health Care diagnostic Unit cum OPD Van for General Purpose routine diagnostic check**

1. General OPD for obg./Gynae and all kind of patients.
2. Screening and routine check-up for Influenza/fever/ENT/Hypertension and all kind of patients with minor ailment.
3. Screening and Care follow up for anti natal, PNC patients.
4. Treatment of minor ailments particularly for women and children.
5. Distribution of medicines for patients
6. Copper T insertion, removal and follow up.
7. Minor procedure like dressing.
8. Facility for TV/DVD for IED purpose
9. Awning either side or both side for patient waiting area and General OPD

The following Laboratory investigations facility can be provided in the vehicle

1. Blood sugar estimation particularly for gestational diabetes mellitus (GDM)
2. Spot VDRL/HIV
3. Rapid Pregnancy test
4. Peripheral smear for Malaria Parasite
5. Haemoglobin estimation
6. Blood cholesterol
7. Blood grouping and Rh typing
8. Urine albumin, sugar examination
9. Sputum for AFB
10. ECG

For the above purpose the following are the facilities that will be equipped in the vehicle.

1. Examinations couch for the patients.
2. Facility for minor procedures like dressing, copper T insertion/ removal /follow up, ECG recording etc
3. Biomedical waste disposal colour coded bins
4. LCD TV for IEC activities. (Information, Education and Communication Activities)
5. Noiseless generator for power back up.
6. Mini Cool/Warm Box for storing laboratory reagents.
7. Seating for the Paramedical/Doctor/Staff
8. Lights and fans for ventilation during camp and AC during travel
9. Awning on one /Both Side
10. Toilet
11. Folding Obg./ Gynae table

Equipment proposed to be fixed / kept in the Mobile Health Unit

1. Advanced computerized ECG Machine
2. Semi Auto Analyzer, Microscope, centrifuge and Micro pipettes
3. B.P. Apparatus
4. Thermometer
5. Oxygen Cylinder
6. Minor Surgical Tray
7. Weighing Machine
8. Emergency Tray/Delivery Kit etc.
9. Ambu Bag (Adult/Child)
10. Laryngoscope (adult/Child)
11. Syringe /Needle destroyer
12. Torch etc,

Please find below our quotation for fabrication with detailed Job description.

Description	Image View
Mobile Health Care diagnostic Unit cum OPD Van on WB 3350 Force traveler	





A. Fabrication of Interior /Exterior

- ⇒ Paneling fabricated with latest PUF/ sand witch technology
- ⇒ Thermal insulation / PUF to provide better temperature control.
- ⇒ Driver & patient cabin partition
- ⇒ Overhead Racks with sliding glass for storage.
- ⇒ Homogeneous non static, mark resistant, scratch proof, Anti-Skid Vinyl flooring material with water proof ply-board.
- ⇒ Grab rail on rear entry door for easy access.
- ⇒ Roof Mounted Stainless Steel hand support rail
- ⇒ Doctor Table with Chair as per requirement
- ⇒ Attendant seat
- ⇒ Cabinets for storage
- ⇒ Toilet and wash basin
- ⇒ Water storage tank for wash basin/ toilet.
- ⇒ Stainless Steel waste bin.
- ⇒ Fire extinguisher 400 g.
- ⇒ Door & footstep light.







B. Electricals


- ⇒ Internal lights
- ⇒ 220V AC 15 / 5 Amp Sockets – 3 Nos., 12 V DC Socket – 1 No.
- ⇒ Inverter Luminous 800 VA (or Equivalent) capacity with additional backup battery & facility for charging from both 220 VAC & Vehicle alternator.
- ⇒ Charging socket for Inverter from 220 V AC with 5 meters of charging lead.
- ⇒ Siren and public address system 100 W.
- ⇒ Fans DC 8"
- ⇒ Digital Clock fixed in Patient cabin. (One)
- ⇒ Electric Protection Circuit with heavy duty 12 V DC Cut off switch located near driver seat for easy

<p>accessibility.</p> <p>⇒ Door Switch light to illuminate Patient Cabin light.</p> <p>⇒ Door open warning alarm in Driver cabin</p> <p>⇒ Genset 25KVA from Sudhir/Mahindra etc.</p>	
<p>C. <u>Air conditioning System from Sanden</u></p> <p>⇒ Air-conditioning system coupled with vehicle Engine with Automatic Digital Control panel with Temperature display in Patient Cabin.</p>	
<p>D. <u>Exterior Design</u></p> <p>Customized External Graphics with Hospital Name, Address & Logo etc as per design provided by hospital (50 sq Ft.)</p>	
<p>E. <u>Oxygen Therapy</u></p> <ul style="list-style-type: none"> • Provision for "B" Type Oxygen Cylinder 	

Patient Handling & Medical Equipment:

S.No	Description	Image	Price in INR
1.	Mobile Health Care diagnostic Unit cum OPD Van on WB 3350 Force traveler		To Be procured by you
2.	Interior fabrication /electrical/air conditioning /Oxygen/graphics/Fixture /Furniture etc.		460000.00

3.	Provision and mounting of 5KVA , Noiseless, Gen Set from Honda of equivalent to give power back to additional 1.5 ton AC / Fridge/Path Equipments etc. when vehicle is stationary and external power source is not available		298000.00
4.	Gluco Meter		800.00
5.	Ophthalmoscope/Otoscope (imported)		13000.00
6.	Awning size 8"X10" on both sides		63000.00
7.	Air condition 1.5 Ton from LG/Samsung or Equivalent		37000.00
8.	Path lab Equipment for Basic Bio-chemistry and Hematology (Semi Auto Analyzer, Centrifuge & Microscope		198000.00
8.	Suction pump Model Multi-Vac from ANAND Medicaid, New Delhi. <ul style="list-style-type: none"> • A.C. /D.C. and foot operated • Ergonomically designed for easy operation • MS powder coated cabinet • Oil free electrical pump • Manual piston pump • Wide mouth 2 ltrautoclavable jar • Automatic overflow motor shut off system • Inbuilt maintenance free battery 		16000.00
9.	12 Lead,3 Channel ECG Machine Cardiomin 3C with Interpretation		38000.00

10.	Nebulizer ASPEN model A-420 with standard Accessories		1400.00
11.	BP Apparatus OMRON		1800.00
12.	Stethoscope 2 No, s		850.00
13.	L.C.D. TV Samsung/LG Or equivalent		32000.00
14.	DVD LG/Phillips or Equivalent		2800.00
15.	First Aid Box-Indigenous		1600.00
16.	First Aid Box- Firstar Imported		6000.00
17.	Tropicool Cool and warm Box	Tropicool -India	12500.00
18.	Thermometer		175.00
19.	Oxygen Cylinder "B" type with pressure regulator and oxygen mask	RAMA, Indian	7800.00
20.	Ambu Bag (Adult/paed)	Besmed, Taiwan	1800.00
21.	Laryngoscope, 3 Blades		675.00
22.	Syringe Needle Destroyer unit		3150.00
23.	Torch-Eveready		375.00

TERMS & CONDITIONS

1. **Taxes:** If any shall be charged on actual as per government policy at the time of export
2. **Warranty:** - All goods supplied by us will cover a warranty for one year, against manufacturing defects, from the date of supply. The Warranty is applicable only if the Ambulance/Equipment are used in the prescribed manner. No accidental damages, misuse, improper handling, to any part of the Ambulance/Equipment or its accessories will be covered under this warranty. Electrical consumables and accessories are not covered under warranty.
3. **Payment Terms:**

50% Advance along with confirmed purchase order via T/T or irrevocable L/C at sight confirmed by European/International Bank .

Balance 50% against Bill of entry Through T/T or irrevocable L/C at sight confirmed by European/International Bank.
4. **Delivery:** 18-20 weeks.
5. **Transportation:** Fully Insured finished ambulances shall be transported to nearest port of final destination by Sea.

6. **Force Majeure:** Standard Force Majeure clause will apply.
7. **Validity of Offer:** This offer is valid for 90 days from this date.
8. **Pre delivery Inspection:** The buyer shall inspect the vehicle at the plant before the vehicle is dispatched from the plant and issue a certificate if approved of the vehicle.
9. **Jurisdiction:** Any dispute relating to this offer shall be subject to the jurisdiction of the courts at Faridabad only.

We will be very happy to provide more information as may be desired by you in respect of above. Thanking and Assuring you of our best services at all time.

For **Bafna Healthcare Pvt. Ltd**



(Authorize Signatory)